The Illinois Lion & Leo

MD1 e-Magazine (Full) Vol. 8 - Issue 6, December 2020

May your days be merry & bright. And may your spirit always be light. Enjoy the wonder that surrounds you this time of year.

Happy Holidays

Thoughts from the Council Chairperson:



Hello Lions and Leos of MD-1. I hope you are all healthy and well.

I hope you all had a safe and Happy Thanksgiving holiday!! I know many families – ours included – celebrated in a different fashion this year. We gathered virtually using tools like Zoom and Skype versus the traditional in-person gathering. While this was different, we were still able to highlight the many things we are thankful for. I can tell you I am thankful for being a part of this great organization – the largest service organization in the world. The Lions help so many people and impact lives for the better. We can all be proud to be a Lion!!

Our next Council of Governors Meeting is scheduled for December 5th. It was originally scheduled to be at the Abraham Lincoln Hotel in Springfield but due to the latest flair up of the COVID-19 virus and new mitigation measures we have changed it to a virtual meeting. I know we are all disappointed we can't be together and share in some fellowship in-person. Hopefully we can get past this crisis and it will be possible to be together again very soon.

In mid-November I had the opportunity to participate in the VGETs training class for the First Vice District Governors. What I observed is a group of dedicated Lions that are stepping up to prepare to lead our organization in the coming year. They spent 2 days going over a lot of material that will help them be ready when their year starts. I know they are going to do a great job next year!! I also want to commend Lion Jama Wahl and PID Bud Wahl for all their hard work in facilitating the classes for both the FVDGs and the SVDGs. They had to manage training on a variety of topics that encompassed around 24 hours of training time total. Our state could never thank them enough for all they do for us!!

If your club is not meeting at all, please consider using a free version of Zoom to at least get your club together to talk. If Zoom is not your cup of tea check out FreeConferenceCall.com as an option. You can check on how our members are doing and discuss things your club can be doing to help people in the current environment.

Anne and I want to wish everyone a happy holiday season – no matter which holiday you celebrate. In closing I want to thank you for all you are doing to serve your communities. Thank you for reading. MD-1 Council Chairperson Joe Vinyard jvinyard1@comcast.net



FROM GLOBAL LEADERSHIP CHAIR:

Typically, during the holiday season, Lions are extremely busy providing for those in need in their communities. Gifts are given to children. Food baskets are shared. Meals are prepped. Bells are rung for community causes. Lions are doing what we do...SERVE.

With COVID, this year is different. Some clubs are not even meeting. Others are meeting virtually. Still others are meeting, but following social distancing guidelines. Fundraisers have been limited. The reality however, is that those community needs are still there and may actually be intensified this year due to the pandemic.

So, what is a Lion or a Lions Club to do?

-Connect with club members virtually through Zoom or a similar platform, a conference call or even a phone call

-Adapt your current fundraisers to make the event safe

-Adapt a current service project to make the event safe

-Scale the project back to

something manageable or tweak it to be something new

-Partner with other community organizations

As an example, the Hardscrabble Lions of Streator have annually delivered 20 food baskets for Thanksgiving. To adapt this year, the shopping was completed by one family. (Thank you Lion Nicole, Chad, Addy and Dax). Instead of the entire club meeting to fill the baskets, a select small group will be filling the baskets. Those who wanted to make a personal donation of food dropped off the items prior to the basket prep. A no contact delivery will be made using a phone call to the family as well as gloves and masks. Did it take a bit more for Lion Patty to organize the event as the project chair? Yes! And for that, our club is very grateful which seems especially appropriate for this holiday season.

Your club can do it, too. Adapt, grow, change and continue to meet needs even during these difficult times! jamawahl@yahoo.com1

Re-Motivate our Members!!

PCC Darren Van Duyn – MD-1 NAMI Champion lionsleadr68@yahoo.com

One of the focus goals of the North American Membership Initiative is for us to look at our members that we currently have and ask, "are we providing what they were expecting? Why are members not attending meetings? Are the



projects that we are currently doing, and have done for the past 25 years still relevant to the community we serve and meaningful to the members that are in our club?" In this article we will take a look at some resources that may help you identify the answers to the questions that were just posed. We will look at where to find them and how to implement them.

Do we ever go to our members and ask them if what we are doing as a club meets their expectations of Lions Clubs International and the community service that Lions provide? If not, we need to. This can be done by a mere conversation with Lions new and seasoned. Or, Lions Clubs International has made available to you at the club level a Member Satisfaction guide which will also include a survey that you would ask all of your members to take. This will answer a lot of questions, if answered truthfully, about where your club is and where they need to go to keep your existing members happy and engaged in the cause. This guide can be found in the North American Membership Initiative Resources page on the www.lionsclubs.org website.

In my club we improved the attendance at our meetings just merely by changing the day and location that we have met for years. It seemed that the day that worked several years back for members wasn't the same days that worked now for our existing members. Take a look at that and see if this could help your club. Also in the Resources page of LCI website is the Your Club Your Way. This gives us a way of maybe changing up our meetings to make they more enticing to club members to attend. Do you have a meal? Do you have guest speakers? If yes, are these the reasons that they don't attend? I would say the food part is not an issue, but if we are using guest speakers at our club meetings are the interesting to all

and able to engage your Lions to think outside of the box and serve in other ways. Having a speaker just to fill time and on topics that may not be relevant to what we do as Lions may just be the thing that is keeping members away from meetings. Our members' time is precious and we have to make our meetings worth their time to come out for that hour, hour and half a couple of times a month, or in some cases every week. Your Club Your Way may help with that. Give it a look.

Lastly, lets take a look at the projects that we are doing as a club. Do we do a lot of service projects or do we mainly fundraise? Not that fundraising is a bad thing, we need that to be able to do most of the service that we do. However, we have to follow our motto of We Serve and provide service to our communities as well. Just like before, on the resources page of the North American Membership page your will find a multitude of resources that pertain to service. Whether it is ideas for new service projects or ways that we can poll

the community leaders to see if the service projects that we have been providing are still relevant to the community. I have used the Community Needs Assessment in my community and we discovered new areas to serve that we would not have known about had we not asked. This may be a kickstart to re-motivating your members to do something new and exciting in your community.

In the coming months you will be hearing less of the North American Membership Initiative as the name is changing. While the focus will be the same the name will be different. We will now be know as the Global Membership Initiative. 2nd VP Brian Sheehan renamed this as the program has now gone globally to assist those that are struggling with membership and leadership resources around the world. Please do your part and ASK someone to join your club at the start of the new year and help you help your community and those around the world. I would also like to take this time to wish you all a safe and Happy Holiday

Season. May you all enjoy your friends and families and think of those that are less fortunate in the

world around us. Stay safe, stay kind, stay healthy!!!!

Membership Moments



Like most of 2020 has been, our membership is a bit like a roller coaster ride: up and down.

By MD-1 GMT Barb Stewart

Although I do not like to refer to our Lions in terms of a number that is the only true measurement we have to know how we are doing with our membership as a whole. Here are where the current numbers are at in each District:

DISTRICT	MEMBERSHIP AS OF NOV. 25, 2020	YTD MEMBER SHIP NET GROWTH/LOSS	3 YEAR NEW MEMBER RETENTION RATE
1-A	1721	+11	81%
1-BK	1811	-31	66%
1-CN	971	+2	70%
1-CS	643	-14	67%
1-D	1625	-20	40%
1-F	883	-16	83%
1-G	826	-11	69%
1-H	927	-16	67%
1-J	2107	-14	67%
1-M	1483	-13	86%
MD-1	12,997	-122	67%

Added in this reporting is the 3 year new member retention rate which is simply looking at the percentage of new Lions that continue their membership after 3 years. Please note that these percentages have also been a bit of roller coaster but seem to be improving since we put more of an emphasis on retention of our Lions. All of these numbers are frequently shared with your District Governors and many of our other Lions' leaders but they are not solely responsible for finding and maintaining our membership so it's important that they are shared occasionally with you as well.

Please note that these numbers change rapidly so although it's important to keep track of where we are at, we shouldn't get too wrapped up in current numbers but rather keep our eye on our goals and working towards meeting them.

District 1-A and 1-J are both currently working on a new Lions Club (the 2nd for 1-A and 1st for 1-J). Almost all of our Districts are well into the process of starting at least a Lions Club or Branch Club and a Leo Club. To date within MD-1, we have lost 1 Lions Club with another 2 Lions Clubs also slated to disband. There is still great hope in the second half of

our year that all Districts will do great things with their membership growth but we need YOU to help! It is imperative for every Lion to look for new Lions. This may seem very difficult during these times but it really isn't. Take advantage of our stay at home orders and lack of other activities to keep us busy and spend some of that time reaching out for members! It is as simple as taking a look around you as this is where you will find Lions. Look at your contacts in your phone/ address book or your email list as well as your friends, family, neighbors, and those that belong to the same church or other groups you belong to. Make a list and then start asking. A prospective Lion may ask why they should join so be sure to share what Lions has meant to you and what activities your Lions Club participate in and what those activities has done for your community. Perhaps your Club may even want to "advertise" all of these things – both fundrais ers/money donated as well as your service projects. This may be a

great way to bring attention to your Club within your Community when you may be limited on the things you can do.

Once you find a new Lion and they join, you become their Sponsor. Incidentally, you can sponsor a Lion into ANY Lions Club so if you have someone you know in another community, State or even Country, still ask! If you need assistance in finding them a Club, reach out as you have many resources (your District Membership Team or LCI) to help you find a Club. Once you get a new Lion, help them complete a new member orientation session and then be sure to keep them involved. Be sure to get your new Lion involved right away and ask them to serve on a committee. Reach out to them and let them know what is happening within your Club. Don't assume that a long standing, well known service project within your community is something that the new Lion is completely familiar with. Explain everything to them

from Lions traditions to how a fundraiser is set up. It is better to communicate something twice instead of not at all! Be sure in these conversations to listen to that new Lion. They very well may have something to add to your service project, fundraiser or Club! If the new Lions should give input, use it or explain why it can't be used (after trying every possibility to use the idea). New Lions are a great resource as another pair of hands to get our projects done but they should also have a voice.

Covid doesn't need to end our service. It just changes the way we formerly did things a bit. In this newsletter is a list of 100 Service Projects. Some of these may need to be tweaked to fit our Covid restrictions but we are Lions – we are creative and we let nothing stop us from meeting our goals!

Let's see what we can accomplish in the rest of our Lions' year! **THANK YOU FOR YOUR SERVICE!**

100 Ideas to Recruit New Lions

- Ask someone. Ask Onel
- Bring a guest to meetings
- 3. Advertise in newspapers & cable TV
- 4. Have a clear club goal & a strategic plan
- 5. Letters or personal contact with local businesses
- Contact with Chamber of Commerce
- 7. Place customized bookmarks in library books
- Have public meetings at malls, outdoors, etc.
- 9. Have a booth at malls, fairs, festivals etc.
- 10. Place pamphlets in doctors' offices, hospitals, cafeterias, libraries, etc.
- 11. Create videos of your events and promote your Club on YouTube
- 12. Host an Open House
- 13. Hold a club assembly only on membership
- 14. Ask former Leos, Effective Speaking Contestants, Lions Quest grads, Vision Screening school contact, etc.
- 15. Make the membership chair an active Club Officer that reports at each meeting
- Put together guest information packets (see <u>Family recruitment Brochure / Campus Club recruitment</u> brochure / <u>Standard recruitment brochure / Club recruitment brochure template</u>)
- 17. Service projects that serve a need in the community
- 18. Invite family members to join
- 19. Send letters to people in the news with an invitation to visit the club
- 20. Print club business cards with club meeting location and time
- 21. Distribute extra copies of LION magazine and attached information about your club in waiting rooms, etc.
- 22. Hold high-profile meetings (all candidates meetings, special guests, etc.)
- 23. Hold wine and cheese receptions for prospective members
- 24. Ask for help from your Region Chairperson/Zone Chairperson/GMT Coordinator/DG Team
- 25. Have a special guest day
- 26. Send club members to a district membership seminar
- 27. Make prospective members feel important
- 28. Honour outstanding community members with awards like Melvin Jones, Awards by Club (certificates), etc.
- 29. Don't take age into consideration
- 30. Make some meetings social events
- 31. Build a club web site and a social media presence
- 32. Use email contacts to promote your club
- Put posters in public areas (see "<u>We are Lions</u>" club recruitment poster / look at posters other Lions created <u>Pinterest page of posters</u> / or be inspired by <u>Our Global Causes</u>)
- 34. Ask corporations and employers to sponsor or subsidize membership
- 35. Have a reward/recognition program for those who bring in new members at Club level
- 36. Create more fun
- 37. Give a money-back guarantee-If after 3 months a new member does not want to stay, return their fees.
- 38. Invite the media to cover well-known speakers
- 39. Use word of mouth
- 40. Network with coworkers, friends, and family
- 41. Follow up with guests
- 42. Place a coloured dot on the watch of every member to remind them to bring a guest
- 43. Lead by example-how many members have you recruited?
- Have members give talks at other organizations
- 45. Provide guests with free meals
- 46. Update your club's satisfaction surveys. Your Club Your Way / Know your Ratings / CQJ
- 47. Look for members in ethnic groups not represented in your club
- 48. Provide brochures for new employee packets in local companies with approval from HR/owner
- Advertise at sports events
- 50. Ask the district for help

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100 Ideas to Recruit New Lions

- 51. Hold joint meetings with other groups
- 52. Share your club experience with others
- 53. Participate in community events
- 54. Write letters to the newspaper about the campaigns your club is working on
- 55. If a prospect can't join because of your meeting day & time, suggest other nearby clubs
- 56. Publicize club successes, elections, events, in local newspapers
- 57. Circulate the club newsletter widely
- 58. Design a club brochure Club recruitment brochure template
- 59. Hold recruiting events with two or more clubs
- 60. Form/join a speakers' bureau or organize a pool of speakers to be available for presentations outside Club
- 61. Wear your Lions pin at ALL times
- 62. Mention your club at meetings of other organizations during announcements
- 63. Send newsletter to guests
- 64. When asked about your leadership skills or career success, tell them about your club
- 65. Ask the DG, VDGs, or GMT to attend a board meeting to talk about membership
- 66. Ask every member to submit 3 prospects to the membership chair
- 67. Always make it FUN
- 68. Give every member a club decal or bumper stickers for their car
- 69. Give testimonials about your club while guests are at the meeting
- 70. Repeatedly invite prospective members
- 71. Practice selling your club at Club meetings-have a one minute elevator speech ready
- 72. Conduct a Membership Satisfaction Survey see How Are Your Ratings and the Member Satisfaction Guide
- 73. The club president asks three club members as a personal favour to each recruit one new member
- 74. Bring your boss to a club meeting
- 75. Make contact with women's business associations
- 76. Bring your co-workers to a club meeting
- 77. Bring your subordinates to a club meeting
- 78. Have new member kits available at every meeting
- 79. Use books, brochures, videos, posters and other resources from LCI
- 80. Hand out invitation cards for a "free" lunch (breakfast, dinner)
- 81. Have members constantly promote and rave about your club
- 82. Meet at a good location
- 83. Assign members to five-person recruitment teams-each team brings in a new member every six months
- 84. Develop a strategic membership plan as a year-round priority growth needs to be planned
- 85. Have incentives for recruitment
- 86. Have a large poster that lists all the members who have sponsored a new member in the past year
- 87. Select a missing career or other classification in the membership and work on filling it
- 88. Display a thermometer showing progress towards the club membership goal
- 89. Feature a member's "benefit of the month" in the club newsletter
- 90. Induct new members with pizazz & invite their spouse/partner
- Develop a welcome letter from the president for all new members
- 92. Contact all members who have resigned in the past 3 years
- 93. Use billboards at bus stops and roadside
- 94. Ask club members to put club ads on their commercial trucks
- 95. Recognize new members in newsletters.
- 96. Regularly check the LCI website for ideas
- 97. Visit other Club, District, Multiple District websites and social media for ideas
- 98. Invite spouses to social functions
- 99. Ask recipients of your Lions Club service or donations (or LCIF) to speak for Lions or your Club
- Pass out M & M candy to remind members that "Membership Matters" and that we need "More Members" to provide more service

This information was originally found at http://greatideastoshare.com/2011/10/11/100-ways-to-recruit-new-members. It has been modified to include and refer to Lions Clubs International materials.

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Those of us who are so fortunate...

Should remember people who are hungry

Should remember people who are suffering from vision impairments

Should remember people who are being bullied

Should remember people suffering from diabetes

Should remember children with cancer

Should remember people who have died from measles

Should remember people who may suffer water shortage

Should remember people who have experienced weather related disaster

and

Should remember people and families who have been devastated by COVID-19

One of the best ways to reach out to this suffering is with Lions Clubs International Foundation. Lions members through Campaign 100: LCIF Empowering Service are doing just that by seeking to virtually double the amount of people helped each year by our Foundation. Your district chairs are asking you to join them in this fantastic campaign.

You can do this by donating at lionsclubs.org/en/donate. You can also TEXT LCIF 243-725. Or contacting your district Chairperson: 1-A: Lion Joan McMillan, R: (708) 389-590, C: (708)539-3297 govjonimac@gmail.com

1-BK: Lion John Joseph Honiotes, PDG, R: (815) 725-6307, C: (815) 508-9746 johnjoseph1bk@gmail.com

1-CN: Lion Lydia Ellis, PCC, C: (618) 980-7482

serve2dgillinois@yahoo.com

1-CS: Lion Ruben Owen, PDG, C: (618) 317-5106

rso1119@hotmail.com

1-D: Lion Duane Shaw, PDG, C: 815-745-3339 dcshaw1945@gmail.com

1-F: (Co-Chair) Lion Tom Lippert, DG, C: (847) 812-3727 tlippert54@gmail.com

Lion Susan Hasting, C: (847) 651-1056 <u>sucitysu@comcast.net</u>

1-G: Lion Jerry Eiffert, C: (217) 854-7909 jeiff@frontiernet.net

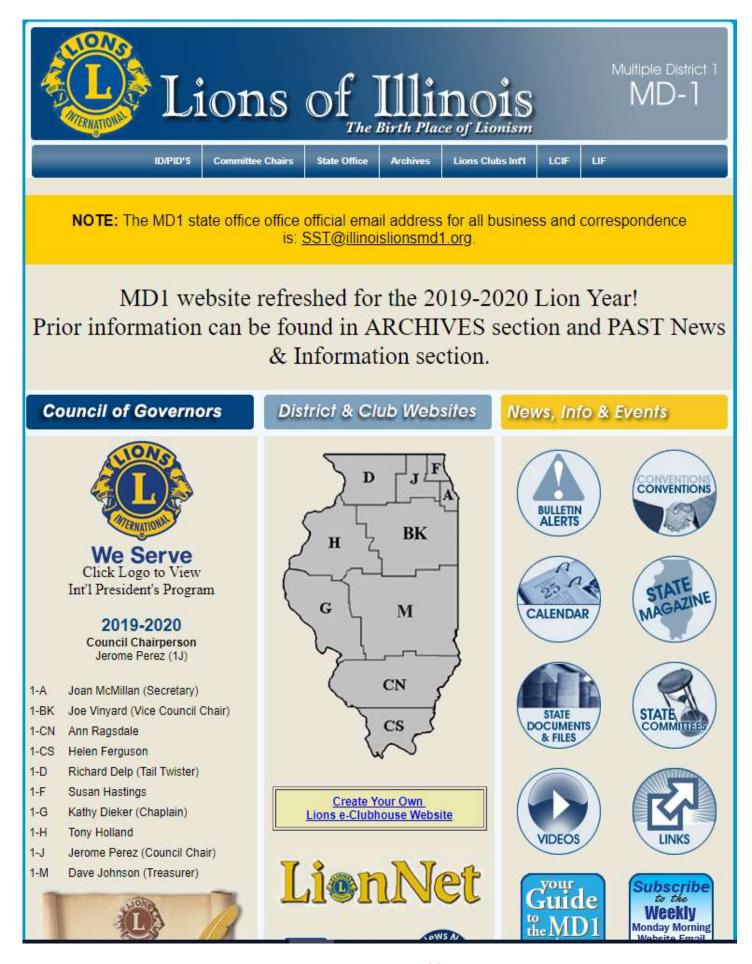
1-H: Lion Al Henning, C: (309) 333-5274 <u>allenhenning@ymail.com</u>

1-J: Lion Ed Carter, PDG, C: 630-330-1341 <u>edward0022@att.net</u>

1-M: Lion Kevin Mendenhall, PDG, R: (618) 553-1776 kmendy1@yahoo,com

Be safe, and enjoy this holiday season, and remember so many people, who can use some Lions Caring and Sharing.

- Lion Ed Carter, PDG,





See life through Lion lenses in Montréal!

Online registration is officially open for LCICon 2021 Montréal, where Lions and Leos from around the world will come together to celebrate a life of service while indulging in the culture and life of Montréal. Find out what's in store for you at this year's international convention!

LEARN MORE

Experience la vie en Lion

We're excited to share this year's campaign theme, La Vie en Lion! Discover how we're preparing to "live life in Lion" in the beautiful city of Montréal.

Read the blog



Model Club Candidate Participation Form

Our club is proud to support the mission of Lions Clubs International Foundation and the goals of Campaign 100: LCIF Empowering Service. We enthusiastically commit to participate as a Model Club. In so doing, we agree we will:

Lead the way and inspire other clubs to do the same.

Raise funds through various strategies, including, but not limited to:

asking individual members to make a gift or pledge

dedicating a fundraising event to the campaign

making a gift from the club treasury

asking members of the community to make a gift



CAMPAIGN 100

Conduct our Campaign 100 Model Club fundraising efforts and strive to ensure that a minimum per-member average of US\$750 is raised. We understand individual pledges may be fulfilled on the donor's payment schedule. A pledge equivalent to or greater than US\$5000 may be fulfilled over five years. A pledge equivalent to or less than US\$4999.99 may be fulfilled over three years.

Promote Campaign 100 causes and dedicate ourselves to LCIF as part of our service as Lions.

Please provide the following information:	Total Club Membership as of Today	x	Per-Member Average Goal (US\$)	=	Total Club Goal (US\$)
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Lions of Illinois Foundation Terri Lynn Fundraiser



Every purchase of premium nuts, gourmet confections and sweet & savory snack mixes benefits our cause.



Terri Lynn offers an incredible assortment of premier products not available in retail stores---there's something for everyone!

SHOP TO SUPPORT US NOW!

LIF.terrilynn.com



Fundraising Webstore Supported by Terri Lynn



Think Lions of Illinois Foundation Gift Card Campaign for the Holidays

You're too busy with the Holiday meal planning and preparation, and making time to see your family and friends at gatherings and parties. Who has time to shop with all the list of to-do's. We have the answer; LIF Gift Cards for all of your Holiday needs. Not only is it simple, but you will be giving the gift that gives back this year. Shop with scrip is a gift card program that gives back a percentage of each gift card purchase to LIF programs.

Purchase a gift card at face value from nearly 750 National Stores and the retailer will give a percentage of your purchase back to LIF to use toward their programs.

shop with scrip **m** com

NOW TO REGISTER

CONTACT LIF TO OBTAIN YOUR ENROLLMENT CODE

Then Go to ShopWithScrip.com

- Click on "GET STARTED" in the upper right hand corner.
- Click on "JOIN A PROGRAM" then ENTER LIF ENROLLMENT CODE
- Create a user name & password, this can be whatever you want. Make sure to write it down.
- PLACE YOUR CLUB NAME IN THAT AREAS MARKED: Classroom/Teacher or Student
- Finish filling out your name, address and e-mail information AND CLICK "REGISTER"
- The next page you will be signed into your account.
- · Shop & click on cards you want then submit your order online.
- Mail Your check to:
- or Pay-Online with your Credit Card or with your Presto Pay Account

Lions of Illinois Foundation 2254 Oakland Drive

Sycamore IL. 60178

Enjoy FREE SHIPPING now through

January 31st 2021

Place the words "Gift Cards" in the check memo

Processing & handling may take up to 7-10 business days. LIF can process an order by phone after your on-line account has been set-up. To place a phone order please contact:

Dianne Ortega at 815-756-5633 x250



Lions of Illinois Foundation

Serving People with Vision and Hearing Needs Since 1974.

Earn 15% of all sales just by adding your Lions club name at check out!



Greetings Lions, Family and Friends,

The Foundation understands that it has been difficult for clubs to hold their annual fundraisers, so The Lions of Illinois Foundation has collaborated with Terri Lynn Fundraising to bring you a **NEW**, **HOLIDAY FUNDRAISER**. We are happy to announce, that we have opened a Terri Lynn webstore and would like to share this information with you!

You can support LIF Vision and Hearing Programs and Services throughout Illinois by purchasing these premium nuts, gourmet confections, and sweet and savory snack mixes. And now your club will receive 15% of all sales for the Holiday Season November 1st, 2020 thru January 31st, 2021.

Everything you buy, for yourself or for a friend or loved one, will get shipped right to their door, and a portion of every sale goes directly to support our cause. And now your club will also receive 15% of all sales, just by including your club name before you check out.

Tell all your family, friends, co-workers, and teachers...everyone you know about the 38 delicious products. *Tasting is Believing!*



We think you are going to love these premium products. They are really something special!



Lions of Illinois Foundation

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